Innovation in the Acquisition Process

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DRIVE Acquisitions

GOAL

The goal of all BARDA acquisitions is to maximize value through:

1. Utilizing innovative acquisition processes;
2. Increasing industry engagement; and
3. Leveraging investments.

DRIVE has forged an integrated team committed to all aspects of innovation, including in our business practices.
Innovative Acquisition Processes: EZ-BAA

Target is to significantly reduce time from application to award

DRIVE EZ-Broad Agency Announcement ("BAA"): BAA-18-100-SOL-00018 is a streamlined BAA application process

Targets smaller awards (i.e. <$750K) for transformative products and technologies
Innovative Acquisition Processes:
EZ-BAA (Contd.)

Opened for Business:
August 1, 2018

First award:
September 14, 2018

Live Streamed Pre-Proposal Conference:
https://drive.hhs.gov/resources.html

Application Template:
Innovative Acquisition Processes: EZ-BAA (Contd.)

114 Applications Received

52% of applicants have never partnered with USG

First contract signed one month from date of submission (i.e. 9/14/18)
Innovative Acquisition Processes: EZ-BAA (Contd.)

EZ BAA Applicants:

- 92% New Respondent
- 8% Prior BARDA Awardee

Applicant Organization Number of Employees:

- <10 employees: 60
- 11-50 employees: 40
- 51-250 employees: 20
- >250 employees: 0

Innovative Acquisition Processes: OTA

- Other Transaction Authority (“OTA”)
- Authorized by 42 U.S. Code § 247d–7e
- OTA’s allow for inventive award structures unavailable under FAR based awards and encourages formation of new consortia
Increasing Engagement with Industry

• DRIVe Accelerator Network
• Promoting Industry Outreach
• Promoting transparency in the contracting processes
Increasing Engagement with Industry: Accelerator Network

Applications Received: 114
Leveraging Investments: Cost Sharing

- DRIVe encourages awards to be cost-sharing to the maximum extent practicable
- Cash or in-kind contributions

Total Value of Awards:

- DRIVe Award: $1,562,109
- Cost Share: $671,066
Leveraging Investments: Venture Capital

• As prescribed by the ‘21st Century Cures Act’ (P.L. 114-255) BARDA is authorized to enter into an agreement with a “with an independent, nonprofit entity to foster and accelerate the development and innovation of medical countermeasures and technologies [...]” for “strategic venture capital practices and methods [...].”

• DRVVe Launch
DRIVE Looking Forward: Novel Partnerships

Accelerators
BAAs
Launch/Ventures
Questions?

Also Visit:
www.DRIVe.HHS.gov